

## ATSG Cloud Case Study: Bank of England

### Overview

When Bank of England, a leading mortgage lender, recently sought a technology refresh, ATSG Cloud provided a solution that not only met their technology requirements, it addressed some long-standing operational challenges that had been facing the business.

### Cloud Application for Loan Origination

Bank of England conducts its business through a channel of 70+ lending branches that operate nationwide. Equipping these independent branches with technology assets, through the traditional means of delivering IT on-premise posed a number of challenges for the business including:

Painstaking burden of purchasing, maintaining and tracking hardware assets between geographically dispersed branches

- Cost of shipping assets back and forth between branches
- Security concerns because highly sensitive client data is processed through physical endpoints

Further complicating matters, Bank of England, who was positioned for rapid growth, required a platform that would scale quickly, could be maintained easily, and automated as much as possible.

### *Leveraging Cloud to Address Operational Challenges in the Loan Origination Industry*

ATSG Cloud was able to address these challenges and introduce new efficiencies to the business via its hosted desktop offering.

Today Bank of England deploys virtual desktops to its branches, allowing them the flexibility to “bring their own” device but with the shared infrastructure – and security reassurance – of a file share that stores company data securely in the cloud. ATSG Cloud solution also provides the peace of mind of Business Continuity/Disaster Recovery, with its architecture providing a contingency for asset recovery following a disruptive event. Without the burden of maintaining physical hardware and infrastructure, the ATSG Cloud client assumes less risk and is able to get new branch offices up and running quickly and efficiently.

An added financial benefit is that Bank of England can now charge individual branches based on consumption of cloud services, so that these operational costs are distributed accurately in the P&L of individual branches.

Drew Klos, the CDW cloud solution specialist who worked with ATSG Cloud on the engagement, had this to say of the virtual desktop solution: “ATSG Cloud allows customers to provision in real time and manage all facets of the endpoints. They have

invested heavily in to their ATSGOne DaaS offering and it shows. The automation, reporting and control that customers get with ATSGOne DaaS platform is second to none.”

Patrick McCarriar, director of information technology at Bank of England, says ATSG Cloud platform has drastically helped improve their operations. “We had a challenge keeping pace with the rate at which our business was expanding into new branches. Traditional IT processes were holding us back. With ATSG Cloud, and the agility of its platform, I can get new branches up and running quickly, which is of tremendous value to our business.

We were also looking to implement a solution that allowed us to keep ahead of the dynamic security requirements of the finance industry. ATSG Cloud as enabled us to streamline the implementation and maintenance of security controls by providing a seamless, coherent network for all of my IT assets. That efficiency and flexibility not only ensures the integrity of my environment, but also grants our customers peace of mind.”

Bank of England has plans to expand its cloud environment potentially with ATSG Cloud hosted app platform.

## About ATSG

ATSG, Inc. was founded in 1994 as an IT solution provider with an initial focus on the enterprise networking arena. Over the past two-plus decades, ATSG has grown and evolved into a global leader in transformational technology solutions for today’s digital enterprise. This expansion of capabilities and offerings includes public and private cloud, collaboration, unified communications, digital workplace, digital infrastructure, mobility, hybrid infrastructure, security, and complete application offerings.

Through ATSG’s service portfolio of secure Managed Cloud, Managed Network, Managed Security, and Managed Operations offerings, the ATSG team brings an intense focus on success to every client engagement, leveraging our years of experience.

Visit [www.atsg.net/](http://www.atsg.net/), [www.linkedin.com/company/axispoint-technology-solutions-group/](https://www.linkedin.com/company/axispoint-technology-solutions-group/), or follow @ATSG Cloud Twitter.

## About Bank of England

Bank of England Mortgage is a division of the Bank of England, a locally owned community bank located in England, Arkansas. We provide our clients with the expertise and services that are traditionally offered by the largest financial services institutions in the country - with the integrity of a local community bank.

Our decisions are made locally - with a full understanding of clients' needs and the mortgage program that will satisfy them. But that's not new for us.

To be sure, since 1898, we have dedicated ourselves to these principles: Put the client first, know his goals, and identify the best way to attain them. Our clients receive personal attention focused on helping them achieve the American Dream of homeownership

Building on that foundation, we have grown to a company of more than 1000 employees with branches in over 38 states. We have 70+ locations nationwide to serve your mortgage needs.